

REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. in Lac)

Sr.	Particulars	Standalone				Consolidated					
		Unaudited			Audited		Unaudited			Audited	
		For the Quarter ended			For the Year ended		For the Quarter ended			For the Year ended	
		31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011	31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
1	Segment Revenue										
	a) Consumer & Bazaar Products	50,094	55,210	40,968	222,615	181,345	56858	63493	48090	253637	210361
	b) Industrial Products	16,552	13,998	15,767	63,625	58,091	16,552	13,998	15,767	63,625	58,091
	c) Others	329	503	249	1,448	1,012	329	503	249	1,448	1,012
	Total	66975	69711	56984	287688	240448	73739	77994	64106	318710	269464
	Less : Inter Segment Revenue	2211	1189	1517	7736	5073	2211	1189	1517	7736	5073
	Net Segment Revenue	64764	68522	55467	279952	235375	71528	76805	62589	310974	264391
2	Profit before Interest and Tax										
	a) Consumer & Bazaar Products	9884	13027	7436	50943	45102	8977	13625	9200	50199	45981
	b) Industrial Products	2047	1450	2518	8238	9596	2047	1450	2518	8238	9596
	c) Others	(290)	(176)	(387)	(1078)	(1424)	(290)	(176)	(387)	(1078)	(1424)
	Total	11641	14301	9567	58103	53274	10734	14899	11331	57359	54153
	Less : i) Interest	397	730	476	2118	2682	385	913	598	2590	3143
	ii) Other unallocable expenditure - net of unallocable income	2245	3461	4591	11574	10853	2237	3402	4578	11502	10714
	Total Profit Before Tax	8999	10110	4500	44411	39739	8112	10584	6155	43267	40296
3	Capital Employed										
	a) Consumer & Bazaar Products	44244	48295	40352	44244	40352	39116	41757	34870	39116	34870
	b) Industrial Products	19728	21515	17766	19728	17766	19728	21515	17766	19728	17766
	c) Others	4309	4633	4367	4309	4367	4309	4633	4367	4309	4367
	d) Unallocated	69441	67392	51467	69441	51467	69460	67392	51467	69460	51467
	Total Capital Employed	137722	141835	113952	137722	113952	132613	135297	108470	132613	108470

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